



# FINEXA Systems

Sandton, Johannesburg, South Africa

Tel: 087 265 6435 | Email: [careers@finexa.co.za](mailto:careers@finexa.co.za)

## VACANCY ANNOUNCEMENT

Reference Number: **FINEXA-BDM-0425**

---

### Position: Business Development Manager

Location: Sandton, Johannesburg (Remote/Hybrid)

Employment Type: Full time

Closing Date: 30 June 2025

Salary Range: R 35,000 – R 45,000 per month + commission

### Job Description

FINEXA is looking for an energetic Business Development Manager to drive growth for our payroll and accounting software. You will identify new business opportunities, build relationships with accounting firms, HR consultants, and SMEs, conduct product demos, and close deals. You will work closely with the marketing team to develop lead generation strategies and represent FINEXA at industry events.

### Requirements

- Diploma or Degree in Sales, Marketing, Business, or related field
- Proven track record in B2B software sales (minimum 3 years)
- Strong understanding of the South African payroll/accounting landscape
- Excellent negotiation and presentation skills
- Self-motivated with ability to work independently
- Own transport and valid driver's licence

### Experience Required

Minimum 3-5 years of experience in B2B software sales, preferably in fintech, payroll, or accounting solutions. Experience with CRM systems (e.g., HubSpot, Salesforce) is an advantage.

### How to Apply

Interested candidates should send their CV and cover letter to [careers@finexa.co.za](mailto:careers@finexa.co.za), quoting the reference number: FINEXA-BDM-0425. Only shortlisted candidates will be contacted.

*FINEXA is an equal opportunity employer. We promote employment equity.*

*This document is electronically generated. No signature required.*

*Date Generated: 2026-04-19 21:13:23*